



## Partnership for Development – Business Partners

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#### **Partnership for the Goals**

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SDG 17: "Strengthen the means of implementation and revitalize the global partnership for sustainable development"



WHS goal 8: "The private sector as a meaningful partner"

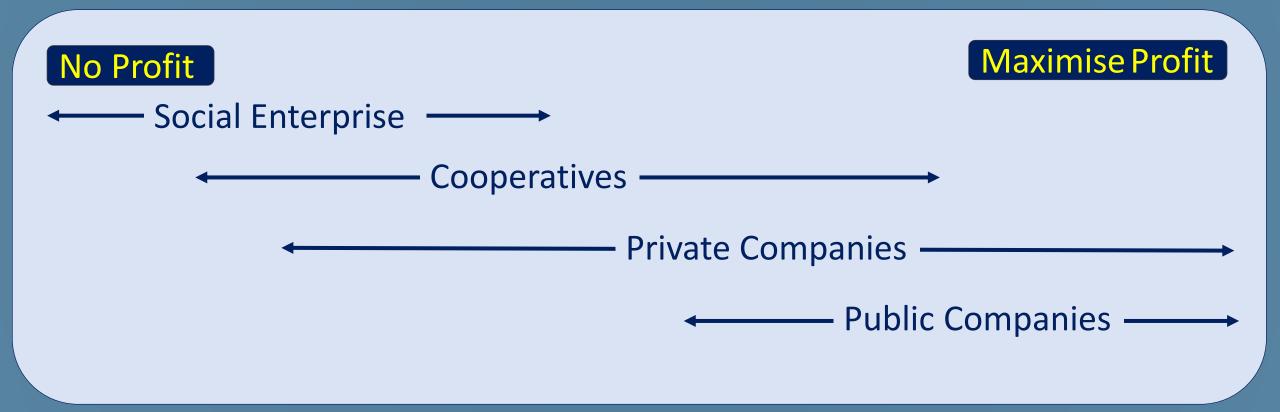


# Some personal observations of why it is so hard to work together

- Communication
  - Skype for business (private Sector) personal skype/whatsapp (not for Profit)
  - Acronyms
- Difficult to understanding the structures in Not for Profit sector
- Procurement is more time consuming in Non for Profit sector
- General mistrust of Private Sector wanting to maximise profit

### **The Profit Continuum**





### **Changing Private Sector Responsibility**



- Social responsibility and a commitment to intergenerational wellbeing are now beginning to take hold
- Businesses are increasingly focussed on making a positive difference
- Financial targets are no longer the only priority, Integrated reporting includes:
  - Natural capital (Environmental)
  - Human capital (People)
  - Social capital (Cultural)
  - Financial capital (\$)







- Establish a way to get better private sector engagement & contribution to the Humanitarian and Development sector
- Uncover common misconceptions between businesses and NGO's
- Discover how we might bridge the gap between our sectors
- Identify our 'shared-value'



Private money for private good

Public / Private Partnership Sponsorship / Partnership

Social Entrepreneurship

Service

Delivery

#### Public sector

Public money for good

Non-Profit Sector

Private and public money for public good

#### **Workshop Questions**

• What mechanism can be adopted to best overcome these barriers?

 What do you perceive to be the main barrier/s to the private sector and social sector working effectively together?